

Agency Nursing Services – Holly Center
OPASS 15-14242
eMM # MDM0031016818

Questions Received Prior to Pre-Bid Conference:

- Q. Can you please name the incumbent company providing RN, LPN, CNA, and GNA services?
A. The current services are provided by multiple vendors – RCM Technologies (USA), Inc., Delta T Group Maryland, Inc., General Healthcare Resources, Inc., Nurse Professionals Home Care, LLC, Maxim Healthcare Services, Inc. and Shore Staffing, Inc.
- Q. Can you please provide the current hourly bill rate for the current incumbent company for each service line listed?
A. Refer to the attached vendors' Bid Pages.
- Q. Approximately how many hours per service line does the Holly Center anticipate needing?
A. The facility is not able to anticipate need. The services will be requested on an as-needed basis.
- Q. Can you please let me know if the Pre-Bid Conference on 9/30/14 is mandatory?
A. Attendance at the Pre-Bid Conference is not mandatory, however, all prospective bidders are encouraged to attend in order to facilitate better preparation of their Bids. Minutes of the Conference and Q/As will be posted on eMM and the DHMH websites.
- Q. Who are your current incumbents?
A. Refer to previous answer above.
- Q. What was last year's usage amount in either # of hours or # of dollars for temporary nursing?
A. Last year's usage amount in dollars was \$69,541.36 for the time frame 9/1/13 – 8/30/14. 90% of services were provided by LPNs and 10% by RNs. The facility did not use any CNAs or GNAs.
- Q. Do you anticipate this usage amount to decrease, stay about the same, or increase?
A. The facility is not able to anticipate future usage. The services will be requested on an as-needed basis.
- Q. What are the current hourly rates for each classification you are paying under this contract to the current incumbents?
A. Refer to the attached vendors' Bid Pages.
- Q. In regards to the above-mentioned Solicitation, would it be possible to answer the following questions?
Q. Volume of hours, by certification, utilized during the last contract period?
A. Refer to answers listed above.
- Q. Vendor and rates during the last contract period?
A. Refer to the attached vendors' Bid Pages.

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Questions Received During Pre-Bid Conference:

- Q. How long does Holly Center wait between calling one agency and then moving onto the next agency when filling needs?
- A. Refer to Section 3 – Scope of Work, subsections 3.2.10 and 3.2.11

- Q. Who will be the point of contact person regarding staffing?
- A. The Contractor shall speak in person or by telephone directly to the Center's Home Life Services Office Secretary during business hours, Monday through Friday. The Manager on Duty will be the contact person for after business hours, holidays and weekends concerning staffing.